



May 2019

Standing At The Crossroads Which Way Now For The Shopping Centre?

A sepia-toned photograph of a person standing at a crossroads in a rural landscape. The person is in the lower center, looking towards the horizon. The landscape features a dirt road that splits into two paths, a bare tree on the left, and a utility pole on the right. The background shows a flat field and a distant treeline under a hazy sky.

....So why are we standing at a crossroads?

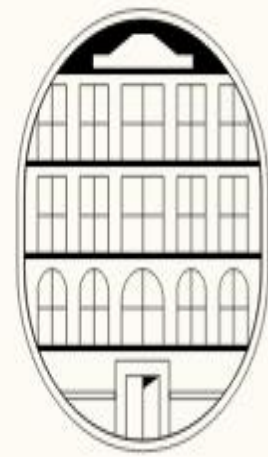
Scottish shopping centre up for sale with reserve price of £1

Plight of the Postings in Kirkcaldy shows crisis facing bricks-and-mortar retailers



Because we are living in a world of extremes...





THE MOST
INTERESTING

Where the possibilities are endless...

WORLD



01

What is a shopping
centre anyway?



It's not just about size – it's integration too

Powerhouse partnerships...

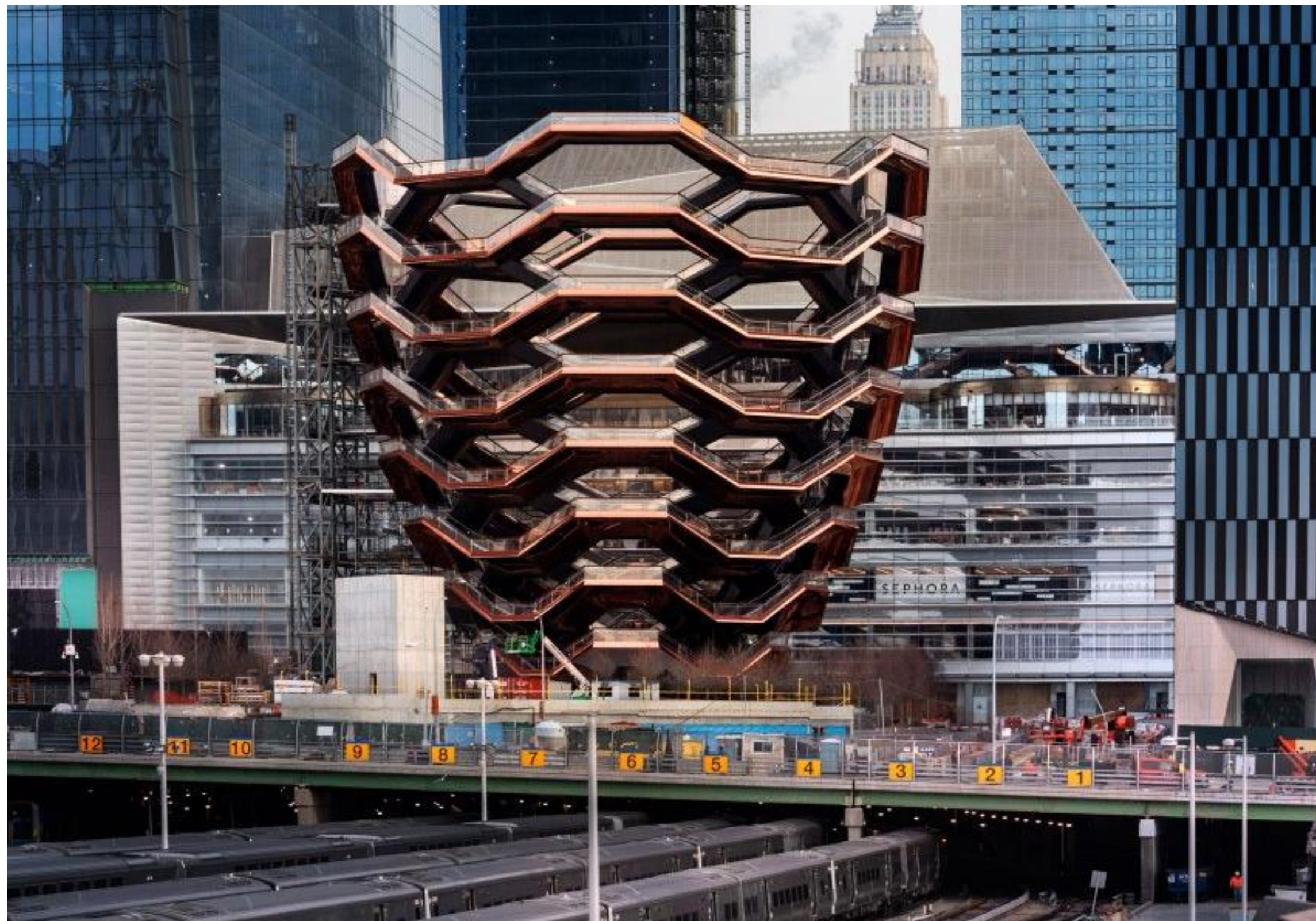


Mixed mode shopping & services



Ultimate experience

Ultimate convenience



02

Making It



home
grown

A pop-up shopping centre, powered by eBay

ebay



FLOOR 5
LISTEN

FLOOR 4
WATCH

FLOOR 3
PRIVATE
SHOPPING

FLOOR 2
EVENTS

Doing more with your real estate...

FLOOR 1
SHOP



When the shopping centre is also the fulfillment centre...



Meet the maker...become the maker!

N1C
COAL
DROPS
YARD

WHAT'S ON

STORE STORE WORKSHOPS

YARD LEVEL AND LOWER STABLE STREET
COAL DROPS YARD

TAKE ME HERE

May 18, 2019 - June 15, 2019



Bioplastic Workshop: Lecture and Demonstration of Recipes, 18 & 25 May, 14:00 - 18:00
Gain an insight into the world of biomaterials and focus on mixing, measuring and recipe making. The recipes are all natural, vegan, not harmful to the environment. Suitable for ages 16yrs+

Tickets cost £35 (£25 students). Limited availability. [Book now.](#)



Crash Course in Glass Workshop, 01 June, 14:00 - 18:00
This workshop is a crash course in glass techniques - you will learn how to make jewellery using a range of techniques as well as simple engraving tools. Suitable for ages 11yrs+

Tickets cost £35 (£25 students). Limited availability. [Book now.](#)



Lino Printing Workshop, 15 June, 14:00 - 18:00
Learn the techniques of single colour and multi colour lino printing while working with a variety of carving tools, inks and methods of printing on paper. All tools and materials will be provided. Suitable for ages 14yrs+

Tickets cost £35 (£25 students). Limited availability. [Book now.](#)

N1C
COAL
DROPS
YARD

WHAT'S ON


WOLF & BADGER MEET THE MAKERS

YARD AND VIADUCT LEVEL
COAL DROPS YARD

TAKE ME HERE


March 1, 2019 - March 30, 2019

The [Wolf & Badger](#) March series of 'Meet the Maker' events has arrived! Discover some of their favourite brands and special one-off events spanning across beauty, design and wellness. Enjoy!



Meet the Maker: Rosehip & Wild, Friday 01 Mar 17:00-20:00
Join the Rosehip & Wild team in the Wolf & Badger Coal Drops Yard store for an evening of fizz celebrating the launch of the SS19 denim collection, plus create your own hoop!

[Book here.](#)



Meet the Maker: Skin Alchemists, Saturday 02 Mar 13:00- 17:00
Join Theresa, the founder of Skin Alchemists and enjoy 20% off the collection on the day. The first 10 attendees will also receive a free sample of the Skin Alchemists facial oil plus all purchases will also receive a complimentary Raw Press smoothie. Come along, discuss your skincare concerns and sample the range of products.

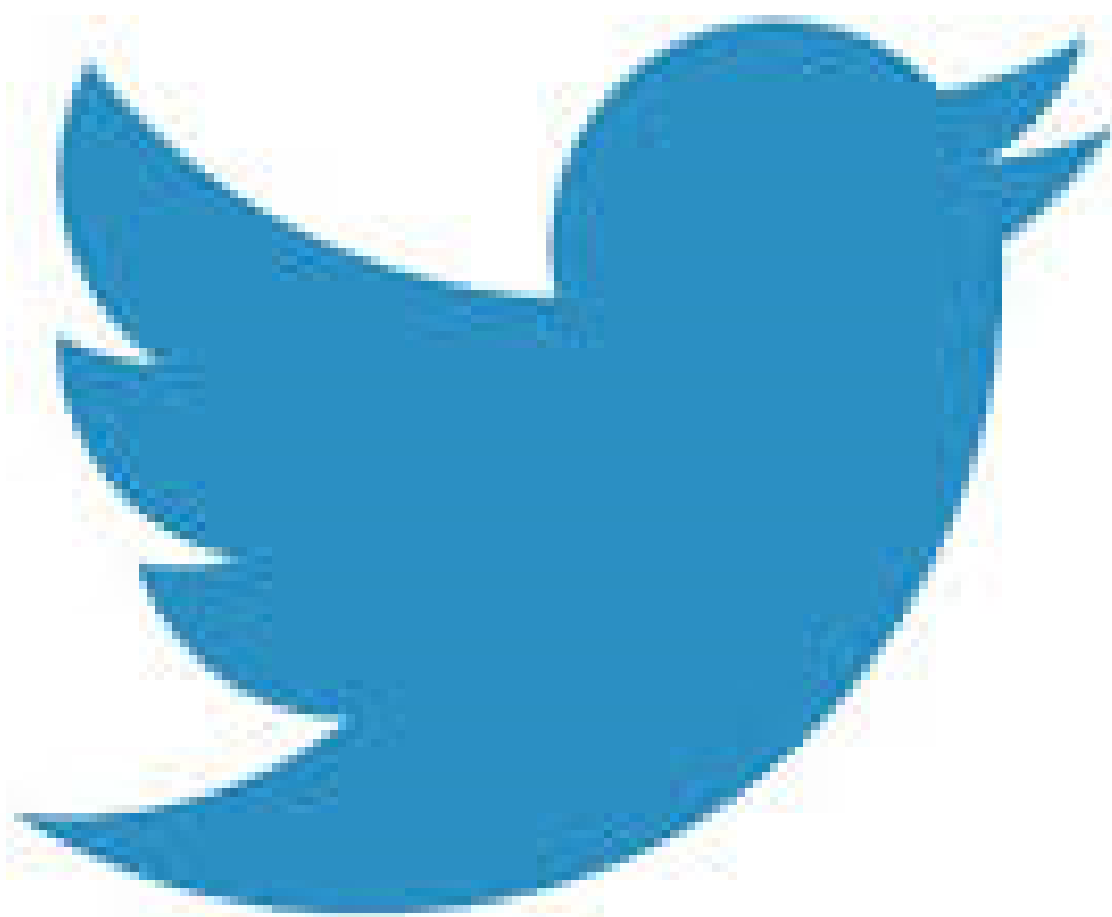
[Book here.](#)

03

Mixed-up Retail



A place to produce, not just buy and consume?



Question for @ellandi_mark
@RevoLatest #DestinationR 'Will
urban centres become hives of
production, rather than bastions of
consumption'? #retail



Is it a store...or part of a TV show?

True Tales of Luxury

By Harrods

To listen to an audio podcast, mouse over the title and click Play. Open iTunes to download and subscribe to podcasts.



View in iTunes

Free

Category: Fashion & Beauty

Language: English

Customer Ratings

★★★★★ 42 Ratings

Description

In this series, presented by Mariella Frostrup, Harrods explores people’s ideas of what luxury is. How does an object become valuable? What stories can some objects tell? What is the relationship between people and the things they own? Is modern luxury craftsmanship? Is it scale? Is it emotion, or beauty? Listen with Mariella as she asks designers, artists, craftsmen and more to share their own personal tales of luxury.

	Name	Description	Released	Price	
1	2: David Batchelor	We hear artist David Ba... i	4 3 2019	Free	View in iTunes ▶
2	5: Roksanda Ilincic	The Serbian designer d... i	4 3 2019	Free	View in iTunes ▶
3	4: Jackson Boxer	Top London chef and r... i	4 3 2019	Free	View in iTunes ▶
4	3: Amanda Wakeley	A Royally-favoured de... i	4 3 2019	Free	View in iTunes ▶
5	1: Stephen Webster	Jeweller Stephen Webst... i	4 3 2019	Free	View in iTunes ▶
6	6: The Crown Jewels	The Crown Jewels... i	2 10 2019	Free	View in iTunes ▶
5 Items					

Retail assets aren’t just about product

The largest mall in the US is coming to Miami, and it will have a massive indoor water park and ice rink



A Las Vegas for shopping





“Shopping is not cool – gathering tribes together is cool”

04

Retail for Good



62%

of customers want companies to take a stand
on current and broadly relevant issues like
sustainability, transparency or fair
employment practices



Gen Z and Millennials consumers drive the shift to ethical buying

60% + consider companies' ethical values and authenticity before buying their products

73% spend more if products come from a sustainable or socially conscious brand





The Swedish 'recycled' shopping centre



Coal Drops Yard, London

The shopping centre for the conscientious consumer who wants to shop responsibly



Making plastic from milk: the Coal Drops Yard store pushing creative limits - video



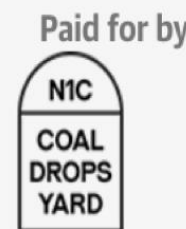
Drop it like it's hot: style inspiration from London's new home of cool



Master chefs: 10 delicious dishes you can devour at Coal Drops Yard



It takes two: creative duos on how collaboration makes them thrive



The rise of the conscious consumer: how to shop responsibly



From terrarium making to fabric dyeing: nine London Craft Week events taking place at Coal Drops Yard



10 reasons to head to Coal Drops Yard this spring



Eight foodie hotspots that you can only find in Coal Drops Yard





The niche shopping centre - the hyperlocal hyperspecialists



05

What Does It All Mean?

1 retailer out of 4 is deploying AI

In 2018 this was 28% of retailers

In 2016 this was 4%

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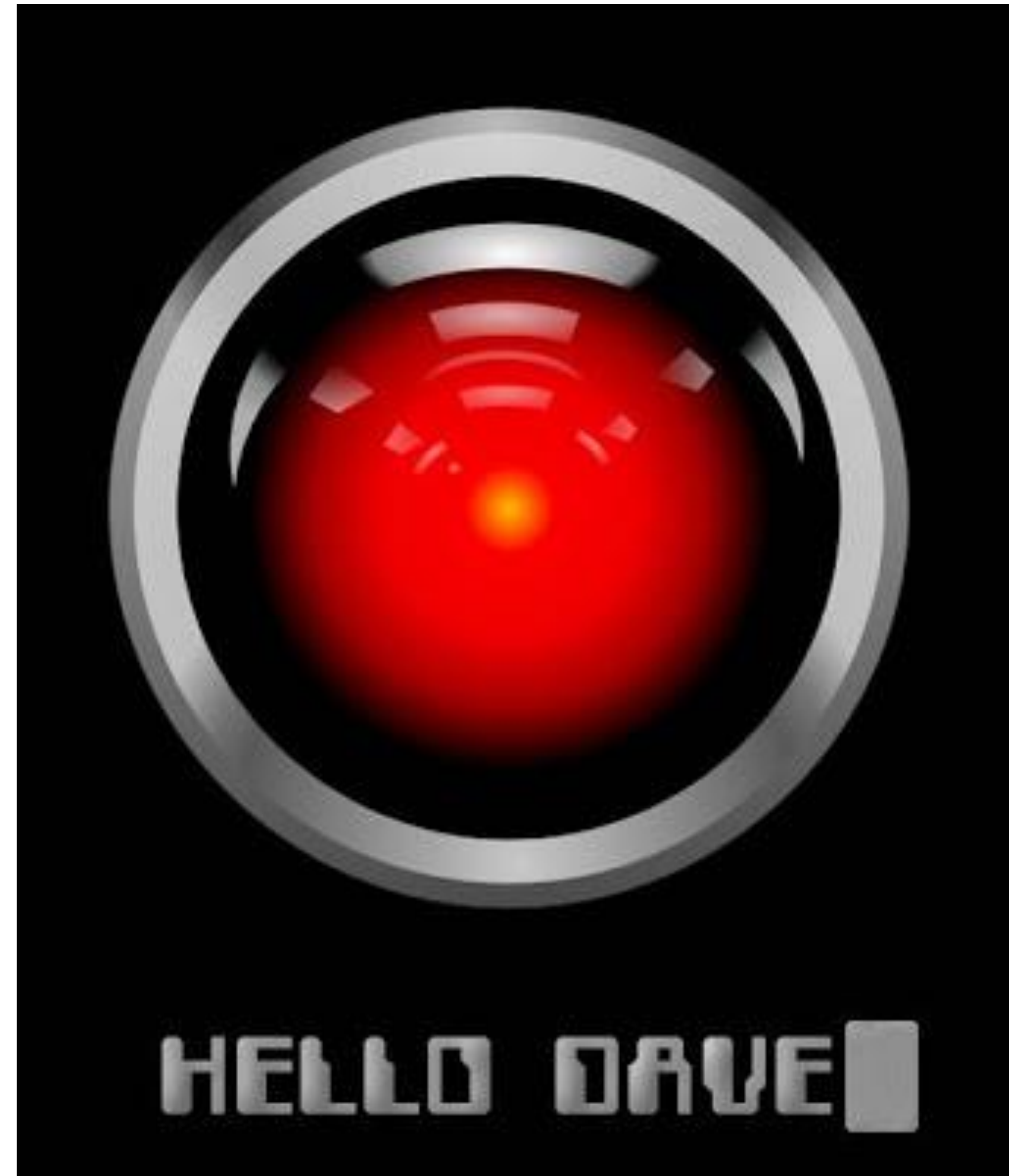


Is this the real life? Or is this fantasy?
You have the power to choose...

**Fantasy or transformation? New
York's \$25bn Hudson Yards set to open**

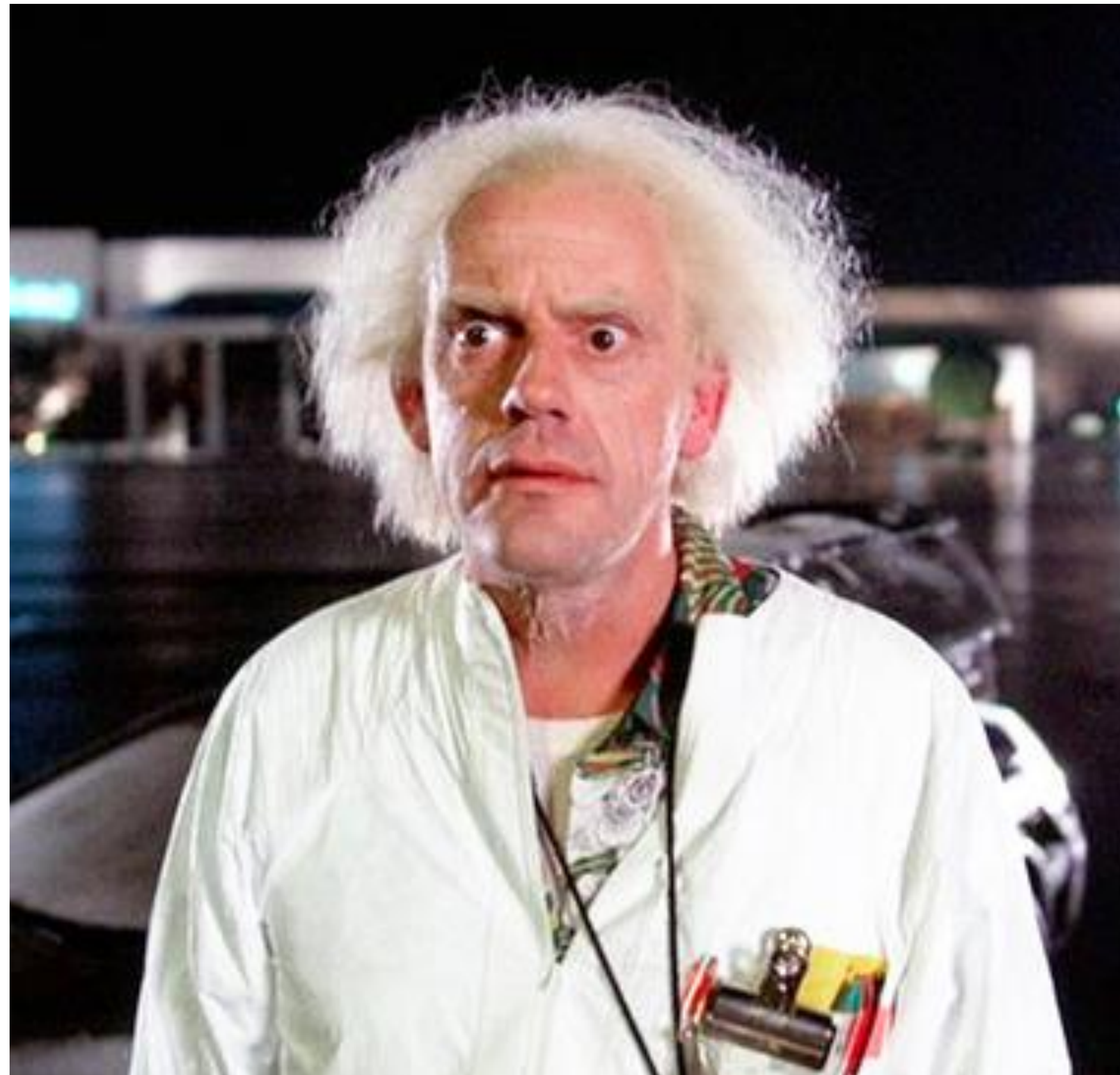


Here comes the
tech part...



It's not about the technology ...it's about building capability

Connected Manufacturing Operations + Creating new management capability + Intelligent Supply Chain +++



Do we need to sell our souls?
Or shall we be brave together and take the first step?





Thank You
Dziękuję Ci! Na zdrowie!

